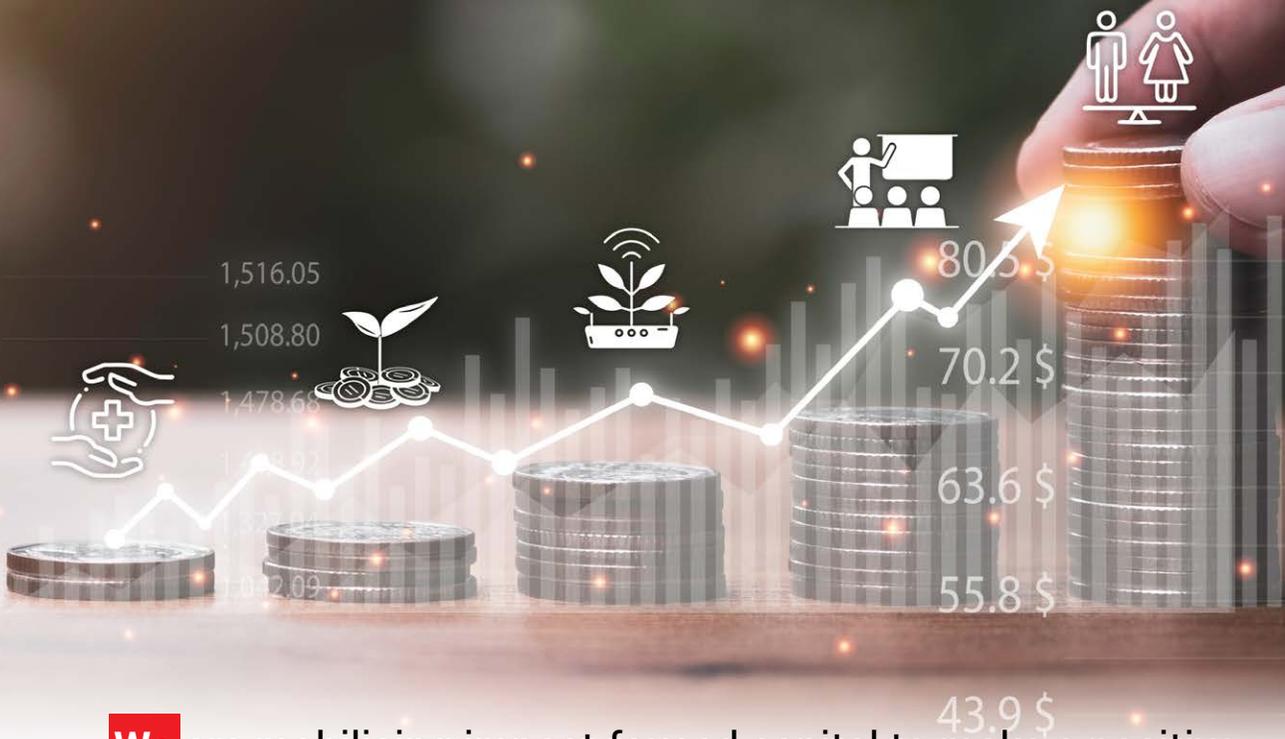


IMPACT FINANCING



We are mobilising impact-focused capital to make a positive contribution across a range of developmental, social, and environmental issues, especially for the vulnerable.





Impact Financing is an approach to target investments in projects or enterprises that can make a positive contribution across a range of developmental, social, and environmental issues. We, at IPE Global, structure and implement projects using innovative financing products. We utilise public, private and philanthropic capital, which is targeted towards innovative business models with a focus on serving the socio-economically vulnerable communities.

The impact financing practice works towards mobilising impact focused capital from philanthropic donors and Development Finance Institutions (DFIs) and leverage 8-10x of commercial & private capital on the same. In addition to mobilisation of capital, we also work towards creating and implementing innovative finance structures through multi-stakeholder models promoting Public-Private-Philanthropic partnerships and channelise investments towards SDGs. The services offered include blended finance advisory, financial support to high-impact healthcare and technological innovations through revolving facility, setting up an alternate investment fund and channelising equity & debt investments in impact sectors through strategic partnerships. Our team has experience in structuring and implementing first-of-its-kind, innovative blended finance products that promote participation from private investors and financial institutions while leveraging catalytical capital from public and philanthropic institutions. The capital is efficiently utilised to solve some of the most pressing development challenges to create a high on ground social impact. This practice aims to position us as one of the pioneers in driving blended finance and SDG financing in sectors such as healthcare, climate change, agri-tech, and clean energy among others.

Thematic Focus



Healthcare



Climate Finance



Agri-Tech



Education & Livelihood



Gender Inclusion

Our Differentiators



Mobilising capital from public, philanthropic & private institutions and creating investment vehicles for executing blended finance



Creation and execution of innovative finance structures by means of multi-stakeholder models



Identification and channelisation of investments to minimise SDG financing gap



Technical and financial advisory support for business development of impact-oriented technologies and innovations



Direct equity investment in high-impact technologies and innovations through Alternate Investment Fund (CAT-II)



Channelise equity & debt investments in impact sectors through strategic partnerships



MAKING A DIFFERENCE WITH OUR WORK

We have been working towards creating and implementing innovative finance structures through multi-stakeholder models promoting Public-Private-Philanthropic partnerships and channelising investments towards SDGs. One such successful initiative is PAHAL (Partnerships for Affordable Healthcare, Access, and Longevity), USAID India and IPE Global's flagship project to catalyse innovative financing mechanisms to improve access to affordable and quality healthcare for India's most vulnerable population.

PAHAL leverages private sector resources & innovative financial models to enable governments and donors to supplement traditional grant-based financing with new forms of conditional and catalytic support and, provides opportunities for private capital to generate social impact. PAHAL through its health financing models has led the inception of many successful health initiatives like SAMRIDH, MUKTI and SIIB.

USAID

Sustainable Access to Markets and Resources for Innovative Delivery of Healthcare (SAMRIDH), India

India's first healthcare focused blended finance facility, SAMRIDH aims to catalyse market solutions and innovations to improve access to affordable and quality healthcare services for the vulnerable. Supported by United States Agency for International Development (USAID) and Indian Institute of Technology-Delhi (IIT-D), in technical collaboration with Principal Scientific Advisor to the Government of India, National Health Authority and NATHEALTH, SAMRIDH is being implemented as part of IPE Global's PAHAL initiative.

SAMRIDH's Mission

Bridge supply-side gaps in healthcare facilities to respond to immediate, medium, and long-term health emergencies

Accelerate scale-up and adoption of innovative and market-based health solutions

Mobilise resources to support high-impact health solutions and build sustainable healthcare systems

Promote 'Make in India' and comprehensive solutions at community and facility level for vulnerable populations

Encourage participation of women in entrepreneurship to solve health challenges

Drive ESG principles through investment decisions

To know more, visit: www.samridhhealth.org



90+ high-impact health solutions supported



\$24 Million funded



\$330 Mn+ fund leveraged



42,000+ health facilities reached



38,000+ medical professionals, health workers trained



21 Mn+ people directly impacted



45 Mn+ people reached



USAID

MUKTI- Pay-For-Performance Programme, India

Mukti is the world’s first Pay-for-Performance programme designed to improve the nutritional status and treatment outcomes of TB patients. USAID drives this initiative as the outcome funder through PAHAL project. The programme has been done in technical collaboration with the Central TB Division and Government of Madhya Pradesh to address the issue of malnutrition which is attributable to 55% of the annual TB incident. USAID as the outcome funder through the PAHAL project, pays INR 12,500 per patient, only if a TB patient completes treatment and demonstrates body weight gain as per clinically accepted standards (‘treatment success’ under the programme). Child Fund, as the risk investors and implementer, invests resources and efforts to achieve the mentioned outcomes, using a combination of four strategies.

MUKTI Approach

Counsel

TB Patients on the importance of treatment compliance and nutrition intake

Ensure

supplementary nutrition of TB patients by providing locally procured protein-rich food baskets every month

Conduct

positive deviance sessions - a community-based model to promote peer-to-peer learning

Connect

enrolled TB patients to nutrition support schemes offered by the government, including direct benefit transfer



10,000+

TB patients benefitted from nutrition and treatment outcomes



Improve treatment cure rate for **2000** TB patients



16 Districts of Madhya Pradesh reached



USAID | Management Sciences for Health (MSH) ||
Health System for Tuberculosis (HS4TB) Project Working
Loan Capital Facility Guarantee Financing Mechanism,
India (2024)

This project implemented by MSH aims to support the achievement of TB outcomes through strengthening health systems approaches. It aligns with USAID's vision of promoting self-reliance and prosperity in partner countries by bolstering health systems to sustain improved population well-being.

IPE Global is an operational partner to MSH India for implementing the Working Capital Loan Facility Guarantee Financing Mechanism (WCLFGFM) under this programme. We are facilitating access to affordable commercial capital for high-impact social enterprises working in TB through this innovative financing structure. The WCLFGFM aims to create a sustainable, scalable pooled financing model to provide working capital to expand efforts by these social enterprises in tackling TB. By injecting financial resources into this underserved space, the project supports strengthening TB service delivery through the private sector.

Key activities include analysing the market landscape of potential banking/NBFC partners, finalising the financing terms and fund flow mechanism, identifying and engaging with private TB service providers, co-designing the loan disbursement process with financial institutions, conducting due diligence on applicants, and overseeing loan disbursements. Overall, the HS4TB project leverages health systems strengthening to accelerate progress in the fight against TB and enhance self-reliance for sustaining public health outcomes in partner countries.

National Skill Development Corporation || Skill India
Impact Bond (2020-2023)

Sharing the vision of an 'employment ready' young India, the National Skill Development Corporation (NSDC) in collaboration with a coalition of public and private entities, launched the first-of-its-kind and the largest Impact Bond for Skilling. PAHAL through its health financing models is also providing technical assistance for monitoring, learning and evaluation of Skill India Impact Bond (SIIB).

This collaboration brings together various philanthropic agencies, skilling partners, risk investors, and capital providers to promote capacity building of India's skilling and Technical and Vocational Education and Training (TVET) ecosystem. The initiative aims to generate long-term employment opportunities and improve overall health and well-being of the of the skilled individuals.



Expanding Horizons. Enriching Lives.

Making Development a Ground Reality

IPE Global is the largest international development consulting firm in South Asia that partners with governments, businesses, and leaders to deliver scalable and sustainable solutions. Over the last 25 years, IPE Global has successfully implemented projects in over 100 countries. Focusing on **human development, inclusive growth & resilience**, and **good governance**, we create value for clients and communities to achieve economic growth & social equity by offering a range of integrated, innovative, and high-quality consulting services across various sectors.

We are an ISO certified organisation with a focus on quality and integrity to empower growth and drive positive change in the development space.

Global Expertise. Applied Locally

Headquartered in India with five international offices in Bangladesh, Ethiopia, Kenya, Philippines, and United Kingdom, we have been creating a lasting impact through our tailor-made solutions for over two decades.

100+

Countries

1200+

Global Team

1200+

Projects Delivered

600 M+

People Reached

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